

# LUSIVE

ILLUMINATING DESIGN



Based in Los Angeles, Lusive Decor was founded in 2002 by husband and wife design team, Sally Thomas Cooper and Jason Kai Cooper.

Lusive was conceived as a design-based manufacturing firm in the tradition of classic production studio, beginning each project with exhaustive research and providing a wealth of additional design consultation and management services. Having worked in film, theme park and entertainment design, Sally and Jason saw an opportunity to create authentic hand crafted designs that paired the skilled artisans and material sources they had gathered from around the globe, with modern manufacturing and project management techniques to undertake the most challenging design concepts the architectural community could envision.

With a dedicated in-house project development department, the Lusive Team offers specification details, renderings, imagery and finish samples at the earliest design stages. Lusive's development team works hand in hand with our architectural clients to develop their design specifications from project concept to completion and installation.

Consistently researching and sourcing new materials, Lusive works worldwide to offer a diverse and exclusive selection of finishes and specialized vendors. By sourcing the finest materials locally and from Italy, Austria, Brazil, India, The Philippines, and beyond, and by developing and training our in-house artisans in new skills and techniques, Lusive is able to provide distinctive options and a level of quality and originality that is unique in the lighting industry.

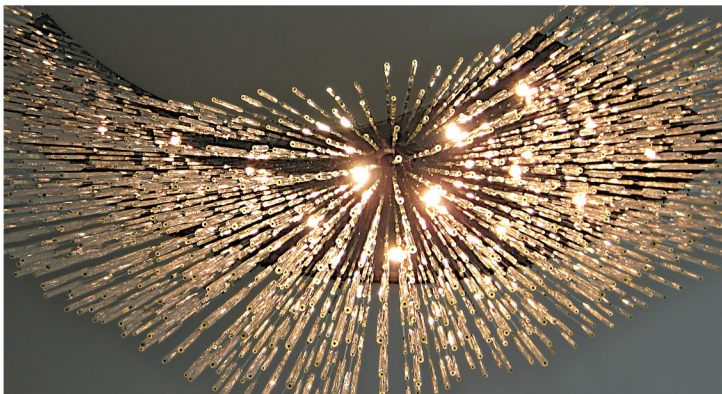


Lusive's consistent record of on-time shipments, design ingenuity, quality control and customer service has also made us a trusted choice for Owners, Operators and Purchasing Agents. Utilizing the fast paced and just-in-time manufacturing processes regularly used in television and film, Lusive developed shipping and delivery systems specifically geared for the needs of hospitality and architectural clients. Hospitality purchasing agents and owners have come to rely on the Lusive Team to bring consistency and dependability to the creative process - often calling upon Lusive to head their cost planning and value engineering efforts with an eye towards designing-to-budget and guaranteeing expedited fabrication and on-time delivery.

With a strong understanding of historical design and contemporary trends, materials and construction techniques and the need to work within time and budgetary constraints, we work with our design and architectural clients to successfully develop and maintain their design intent while hitting the bottom lines required by our purchasers and their clients.

These design and manufacturing efforts are headquartered at Lusive's factory and offices in Los Angeles. With an 85,000 square foot, UL Certified facility and more than 60 employees, Lusive has designed, manufactured and shipped custom lighting fixtures to nearly every state in the union and more than two dozen foreign countries and overseas clients. Since 2010 and every year to date, Lusive Decor has been listed in Inc. Magazine's Top 500 5000 Fastest Growing U.S. Companies, ranking it among the fastest growing manufacturing companies nationwide.

Lusive's successful growth mirrors that of the boutique hotel movement and the expansion of modern luxury hotels and destinations. Lusive has become the leading choice in custom lighting design and manufacturing for many of the world's premier architectural designers and hospitality brands. Longtime and significant clients include Four Seasons, Hilton Worldwide, Hyatt Hotels, Hard Rock, Las Vegas Sands, Marriott Hotels, Omni Hotels, Ritz Carlton, Starwood Hotels, Station Casinos, W Hotels, Westin Hotels and Wynn Resorts. We are perpetually honored by these and the long list of clients that have entrusted Lusive to exceed their ever-challenging goals and bring their visions to light.



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